

January 24, 2011

To Whom It May Concern:

I have been working with Scott Olson for nearly three years and with the rest of the Northpoint Property management team for over a year. Scott has been tremendously helpful over the years in helping me acquire and manage two rental properties. As a new real estate investor and landlord, I had many questions and Scott was extremely knowledgeable as well as helpful and patient in explaining the necessary business steps and directing me to numerous resources including contractors, financial consultants, and legal services.

Scott's team has also provided property management for one of my rentals for over a year and has been very timely, courteous, and helpful in their service. Having Scott and Northpoint on my side has eased my reservations about being a rental property owner and I would gladly recommend the services of Scott and his team to others.

Sincerely,
Gwen S